Creating a Lasting Legacy

David and Marie established a “Hospice Home Fund” which pays for the holiday meals and other needs of the Hinds Hospice Home. They continue to support the fund by making gifts from David’s IRA. According to Marie, “It was a small way to make a huge difference now and in the future.”

Qualified Charitable Distributions

When David turned 70 and ½, he took advantage of tax rules allowing those with Individual Retirement Accounts (IRAs) to avoid reporting taxable income from an annual Required Minimum Distribution by opting instead to transfer up to $100,000 directly to a qualified charity. This technique, known as a making a “Qualified Charitable Distribution,” has allowed Marie and David to turn a potential tax liability into support for the Hinds Hospice Mission to ease suffering.

To learn more, call Lynne Pietz, Executive Director, Development at Hinds Hospice at (559) 317-6024.

Making a Difference

A Cherished Tradition Continues at the Hinds Hospice Home

For almost forty years, the Hinds Hospice Home has welcomed families who gather to spend what may be a final holiday with a loved one. It’s common for those special days to make hospice families reminisce about happier, healthier holidays. No one wants to be at a hospice home. No one wants sickness or loss. It’s challenging to contemplate what may be a final Easter, or a final Christmas. Even the “smaller” holidays like Independence Day or Valentine’s Day can be a harsh reminder of the finality of losing someone you love.

In an effort to make these difficult days easier, for decades, Nancy Hinds personally prepared holiday meals in the Hospice Home. Her hope was that the wonderful smell of a meal cooking would provide some comfort. “When families, friends and caregivers share a holiday meal, they not only share wonderful food, but they are given the opportunity to connect, commune, reminisce and to draw strength from one another,” said Nancy. Over the years, many families have recounted experiencing their most meaningful holiday moments together over a meal at the Hospice Home.

Nancy is now retired, but the holiday meal tradition lives on thanks to the efforts of Hinds Hospice CEO Amy Tobin, and in part, to a local couple with strong ties to the Hospice Home. Amy had the drive to continue the tradition, and “Marie” and her husband “David” (who prefer that their real names not be used) found a unique way to fund the meals for future holidays. “We love Hinds Hospice, and the holiday meals are a magnificent tradition. It is important to us that the program continues,” said Marie. Thanks to their incredible generosity, the meals are entirely funded, and families will continue to find comfort. The legacy that David and Marie are building for the Hinds Hospice Home will live on long after they are gone as well. Amy Tobin says “We can’t thank this family enough, and we salute and thank them for the difference they are making.”

You too may be able to make an enduring difference at Hinds Hospice. If you would like to learn more about how David and Marie created a lasting legacy, see the box on the left, or call Lynne Pietz, Executive Director, Development at Hinds Hospice at (559) 317-6024.

Thank you to everyone who made last year so special. Our volunteers who gave so much of their time and love, everyone who came to our events and supported our mission with such enthusiasm, those who bought a record number of Granville Home of Hope tickets, those who donated and shopped at our thrift stores, and so, so many who gave precious gifts in memory of their loved ones. Thank you one, and all.
As Hinds Hospice seeks a new CEO, and we both transition out of our roles in 2018, we offer a joint “state of the agency” message with the FY 2017 annual report. Volunteer and executive leadership are working together to protect the Hinds Hospice mission and core values during this important time of transition. More people than ever need hospice as the population ages. We are honored that so many families select Hinds Hospice from as many as 15 local competitors. To meet this growing need, we are pursuing a strategic goal to expand access, recruiting new nurses to serve adults and children each day in Fresno, Madera & Merced Counties. Expansion of our teams has allowed us to care for up to 270 patients in a single day – an all-time high for our agency without compromising our quality of care. In addition, we share news of other exciting ways in which we are “expanding access” for communities we serve:

- In response to the growing need for hospice care, we have completed a feasibility study for expanding our inpatient care beyond our current six-bed capacity. Our board will discuss expansion opportunities in the coming months.
- The waiting list for our Hinds Kids pediatric concurrent care program is shrinking! Generous support by the Fansler Foundation has enabled expansion of our pediatric team, supporting care for 30-35 chronically ill children each day with capacity to care for up to 40. We are still the only hospice in our region regularly serving chronically ill children.
- Our Intake Department is strengthening our admissions process, increasing our responsiveness. New patients are typically admitted within 24 hours.
- We are starting a pilot program of at-home adult palliative (comfort) care for a small group of chronically ill patients through a new partnership with Healthnet, an insurance provider. In the future, we hope to expand this new service pathway to others, bringing “hospice-like” care to those receiving curative treatments.

Finally, we share our annual listing of donors with deep gratitude to everyone that supports our mission with priceless gifts of time, talent and treasure. Our appreciation does not just extend to those that make monetary gifts. We are constantly amazed at the 350+ humble heroes, including our Board, that work tirelessly in almost every area of our operations as volunteers. To everyone who has made a difference – not just our volunteers - we offer Nancy Hinds’ simple words of gratitude: “We cannot do what we do without you.” Thank you, Amy and Scott.

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Medical Director Tegest Hailu, MD. is proud to welcome Dr. Parminder Sidhu to the Hinds Hospice physician team. Dr. Sidhu manages palliative care for Mercy Medical Center and now also oversees Hinds Hospice’s outpatient hospice care in Merced for 30-35 patients each day. We expect to be serving up to 40 patients per day very soon. This is a new high for this satellite service.

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Statement of Financial Position For Fiscal Year 2017

(October 1, 2016-September 30, 2017)

<table>
<thead>
<tr>
<th>Resource</th>
<th>FY16</th>
<th>FY17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Current Assets</td>
<td>$3,499,363</td>
<td></td>
</tr>
<tr>
<td>Property and Equipment, Net</td>
<td>$4,677,140</td>
<td></td>
</tr>
<tr>
<td>Investment Securities</td>
<td>$4,203,826</td>
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<tr>
<td>Other Assets</td>
<td>$703,642</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>13,083,971</strong></td>
<td><strong>18,727,445</strong></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>$1,788,557</td>
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<tr>
<td>Long-Term Capital Lease Obligations</td>
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<tr>
<td>Unrestricted Net Assets</td>
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<tr>
<td>Temporarily Restricted Net Assets</td>
<td>$1,199,188</td>
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<tr>
<td>Mortgage Payable</td>
<td>$1,759,674</td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$11,810,343</strong></td>
<td><strong>$18,727,445</strong></td>
</tr>
</tbody>
</table>

Revenue, Support and Expenses For Fiscal Year 2017

(October 1, 2016-September 30, 2017)

**Revenue and Support** 18,727,445

- Patient Revenues Net (Medicare, etc.) 83%
- Donations and Memorials 13.5%
- Investment Income 2.4%
- Rental Income 1.0%
- Other Operating Revenue .06%
- Thrift Store Revenue .01%

**Expenses** 17,531,307

- Patient Care 88%
- General and Administration 6%
- Fundraising 3%
- HCPI 3%

Hinds Hospice is a 501 (c) (3) charitable organization and operates on partial reimbursement from private health plans, and relies heavily on donations from its communities served and its Thrift Stores to meet existing needs. Hinds Hospice complies with applicable federal civil rights laws and does not discriminate on the basis of race, color, national origin, age, disability or sex.
Our heartfelt thanks for our generous donors of $1,000 or more during our 2017 Fiscal Year (October 1, 2016-September 30, 2017)

Business/Foundation Support
Adeline E Rice Charitable Trust
Aetna Foundation Inc.
American Ambulance
American Endowment Foundation
Andrew Gomez Dream Foundation
AT&T Employee Giving Campaign
Baker Manock & Jensen PC
Briscoe Family Foundation
Buggy Shower Car Wash, Inc.
Bulrud Enterprises Inc.
California Credit Debit Card Tying Case
California State University Fresno Foundation
CalWest Rain
Central California Faculty Medical Group
Central California Women’s Conference
Central Valley Community Foundation
Chapel of the Light
Clovis Community Medical Center
Committee of 15 Community Foundation of Merced County
Dalena Farms Inc.
Dan Habib Farms
Darden Architects
DaVita, Inc.
DeMera DeMera Cameron LLP
Der Manuel Insurance & Financial Services Inc.
Derrel’s Mini Storage Inc
DiBuduo & DeFendis Insurance Brokers LLC
Dumont Printing
Educational Employees Credit Union
Eye-Q Vision Care
Fansler Foundation
Fidelity Charitable Gift Fund
Fresno County Cabrillo Civic Club #10
Fresno Transportation Club, Inc.
Fresno Valves & Castings Inc
Give With Liberty Employee Donations
Granville Foundation
Hospice Source
Hot Rods Fresno
Hughes Communications
J.D. Ostdiek Insurance
Law Offices of Wagner, Jones, Kopfman & Artenian LLP
LPL Financial
Mary Margaret Sullivan Foundation
Miramonte Sanitation, Inc.
Neptune Society of Central California
New Hope Community Church of Clovis
Noble Credit Union
North Fresno Rotary Club
PG&E Corporation Foundation
PG&E Employee Giving
Phi Beta Psi Sorority, Delta Zeta Chapter
Price Paige & Company
RBC
Right At Home, Inc.
Riley Chaney Farms
Rotary Club of Fresno Foundation
Selma High School Dugout Club
Sequoia Brewery Co., LLC
Sequoia Brewing Company
Simonian Farms
Smittcamp Family Foundation
Solar Negotiators, Inc.
Soroptimist International of Merced
Stellar Distributing, Inc.
Steve Moore Farms
TCM Investments LP
Terra Linda Farms
The Benevolence Community Impact Fund
The Niner Foundation
UBS Financial Services, Inc.
Ultra Gro Plant Food Co.
United Therapy, Inc.
United Way California Capital Region
United Way of Fresno and Madera Counties
Valley Children’s Healthcare
Valley Iron, Inc.
Wayne H Twome Family Foundation
Westamerica Bank
Whitehurst Sullivan Burns & Blair Chapel
Wiebe Hinton Hambalek LLP
Zenith Insurance Company
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Matthew and Patricia Abercrombie
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Tracey and Joe Alerman
D Diane Anderson
Nora Aramburu
Taro Asami
Rod Avedikian
Greg and Penny Baxter
Mr. and Mrs. Thomas Beggs
Michelle Bible
Clayton Blanton
W Ray Blevins, D.D.S.
James and Diana Brooks
Mark and Janet Cameron
Larry and Judy Caspel
Michael and Laura Chielpegian
Janet and Lance Chisholm
Leah Cole
Joseph F. Dalena
Les and Lerri Deedon
Emil DePrima
Dorothy Doss
Richard Downs
Craig and Michelle Duerr
Pamela Economides
Sahag and Mary Egoian
John and Lucretia Emmett
John and Violet Esau
Nancy Escobedo
Leonard Carrillo
Dr. James M. Felser
Robert Fena
Shirley Fisher
Charles and Janet Fletcher
Kristi and Kenneth Foster
Martha and Mark Frantz
Laurel Friesen
Kim R. Garcia
James and Irene Gardner
Kathleen and William Gorman
Dr. and Mrs. William Grabe
Cynthia Grier
Mark and Susan Grossi
Donald E. Gumz
Dr. Tegest F. Hailu
Heather Hammad
Mitchell Hatai
John Heberger
Rick Heinrich
Harold and Christi Helbock
Dennis and Melinda Hirakawa
David and Bonnie Holden
Pat Horn
Jeremy and Allison Hughes
Sergio and Carmen Ilic
Norman Jorgensen
LuAnn Joy
Madeline Kasabian
Ed and Jeanne Kashian
James Kaufmann
Dennis and Gyl Keiser
Radini Kelton
Jacquelyn Kivley
Cindy Kuckenbaker
Carolyn Larson
Junella Latona
Ron Lee
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Betty Logoluso
Janet Loring
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James and Jeanette Martin
Matty Matosian
Peggy W. May
Warren McEwen
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Patricia L. Nash
Linda Nickel-Bohiken
J. D. Northway, M.D.
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Sam and Betsy Reeves
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Dale and Charlene Samuelian
Dorothy L. Sanders
Paulette Satterberg
Nona Scheid
Jack Shafer
Daniel and Joyce Souza
Stanley L. Spano
Richard and Karen Spencer
Ray and Mary Lou Steele
Elena Stefanopoulos
Pagona Stefanopoulos
Donald and Betty Stewart
Den and Sandy Stubblefield
Dr. Charles G. Summers
Bonnie Tanner
Richard B. Templeton
Keith and Catherine Thomsen
John and Carlene Tinker
Amy and Richard Tobin
Bradley C. Towers
Theresa Urrutia
Mary Jo Vernava
Mary C. Viancourt
Severiano Vizzaria
Jim and Terri Walls
Ken and Sharon Walls
Richard and Diane Watters
Jack Westmoreland
Dan and Virginia Whistler
Kimberly and Frederick Wilson
Steven Wilson
Joseph and Cynthia Yraceburu
Janet Zoller

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Mark Poochigan, ESQ
Toni M. Porter, CPA, MST, AEP
Jim Martin
Scott Shimamoto, PharmD
Dennis Stubblefield, CLU
Rod Thornton, CLU, ChFC, RICP
Volunteer Thank You Dinner
APRIL 16, 2018

Thank You Volunteers!
Nancy Hinds and Myrna Stone
Jackie Taggart, Nancy Bienville and Nicki Tempesta
Matt Mazzei and Kathi O’Rourke

Gladys Martinez and Tina Jack
Dianne Bane and Gail Jamison
Genevieve Hopkins and Robert Simmons
Sonia Regalado, Linda Gruver, Susan Haskell and Jane Hidy

See more photos at www.hindshospice.org