



Amy Tobin, BSN, MA
Chief Executive
Officer

I am proud of all that Hinds Hospice has accomplished in 2016, and excited about the future. As we move forward in 2017 and beyond, we celebrate our strong, vibrant community, confident that together we will continue our efforts to provide a compassionate presence, and fulfill the important mission Nancy Hinds began 36 years ago. We finished 2016 providing over 83,000 days of care to patients of all ages. An impressive statistic to be

sure, but a far more important measure is that our families continue to rank us in the highest percentile for satisfaction. This is the finest "report card" we can receive, as it tells us we are doing our very best to meet patient and family needs at this vulnerable time in their lives.

Our focus is always patient and family care, and the team leaders for that are our registered nurses. Due to a national nursing shortage, we have been finding new ways to recruit and retain the "super-nurses" that our mission demands. Because of the needs of our aging population, this nurse shortage is expected to last a decade or more. We are widening our search efforts to find these special people, especially those who care for our precious pediatric patients. I share my deep gratitude to the Fansler Foundation for helping us with generous funding to help locate these incredible men and women, and welcome them to our Hinds family.

Finally, I hope you will take time to visit our newly located thrift store in Clovis. In 2016, the Isnardi Foundation generously provided a grant to help launch the store at a more cost-effective location. Our three thrift stores help support underfunded programs and care for the patient care.

We are looking forward to another great year at Hinds Hospice. We depend on your continued support, and are excited to have you as our partners on this mission to Honor the Journey. Thank you!



Scott Shimamoto,
Pharm.D.
Board Chair

As Board Chair, I have had the pleasure of watching Hinds Hospice truly raise the bar for ourselves and for our community. While the external environment for nonprofit organizations remains a very challenging one, I have seen our organization and community come together and show resilience, determination and a shared sense of purpose in supporting the mission of Hinds Hospice.

I look forward to building on the financial foundation initiated by my Board President predecessor Rod Thornton. As we look back at the past fiscal year, it is rewarding to see our agency's financial position remain solid, and all indicators point toward continued stability. Our financial stewardship continues to insulate the organization from unforeseen fluctuations in Medicare and other types of reimbursement. A supplement to our positive financial outlook is our nearly 4 million dollars of growth in long-term investments for fiscal year 2016.

Statement of Financial Position For Fiscal Year 2016

(October 1, 2015-September 30, 2016)

Total Current Assets	\$3,452,711
Property and Equipment, Net	\$4,604,767
Investment Securities	\$3,647,903
Other Assets	\$104,962
Total Assets	\$11,810,343

Current Liabilities	\$1,549,862
Long-Term Capital Lease Obligations	\$25,287
Unrestricted Net Assets	\$7,219,274
Temporarily Restricted Net Assets	\$1,078,747
Mortgage Payable	\$1,937,173
Total Liabilities and Net Assets	\$11,810,343



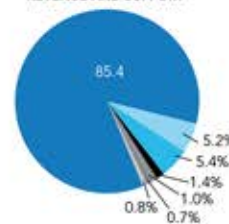
Revenue, Support and Expenses For Fiscal Year 2016

(October 1, 2015-September 30, 2016)

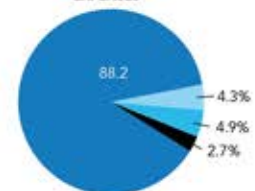
Revenue and Support	18,170,935
Patient Revenues Net (Medicare, etc.)	85.4%
Donations and Memorials	5.2%
Fundraising	5.4%
Investment Income	1.4%
Rental Income	1.0%
Other Operating Revenue	0.7%
Thrift Store Revenue	0.8%

Expenses	16,825,707
Patient Care	88.2%
General and Administration	4.3%
Fundraising	4.9%
HCPI	2.7%

REVENUE AND SUPPORT



EXPENSES



Number of Patients Served	1,342
Days of Patient Care	83,191
Miles driven in support of patient care	609,746
Charity Care	\$72,043

Hinds Hospice is a 501 (c) (3) charitable organization and operates on partial reimbursement from private health plans, and relies heavily on donations from its communities served and its Thrift Stores to meet existing needs.