

**Creating a Lasting Legacy**

David and Marie established a "Hospice Home Fund" which pays for the holiday meals and other needs of the Hinds Hospice Home. They continue to support the fund by making gifts from David's IRA. According to Marie, "It was a small way to make a huge difference now and in the future."

**Qualified Charitable Distributions**

When David turned 70 and 1/2, he took advantage of tax rules allowing those with Individual Retirement Accounts ("IRAs") to avoid reporting taxable income from an annual Required Minimum Distribution by opting instead to transfer up to \$100,000 directly to a qualified charity. This technique, known as a making a "Qualified Charitable Distribution," has allowed Marie and David to turn a potential tax liability into support for the Hinds Hospice Mission to ease suffering.

To learn more, call Lynne Pietz, Executive Director, Development at (559) 317-6024.

*Making a Difference*

**A Cherished Tradition Continues at the Hinds Hospice Home**



For almost forty years, the Hinds Hospice Home has welcomed families who gather to spend what may be a final holiday with a loved one. It's common for those special days to make hospice families reminisce about happier, healthier holidays. No one wants to be at a hospice home. No one wants sickness or loss. It's challenging to contemplate what may be a final Easter, or a final Christmas. Even the "smaller" holidays like Independence Day or Valentine's Day can be a harsh reminder of the finality of losing someone you love.



**Nancy Hinds**

In an effort to make these difficult days easier, for decades, Nancy Hinds personally prepared holiday meals in the Hospice Home. Her hope was that the wonderful smell of a meal cooking would provide some comfort. "When families, friends and caregivers share a holiday meal, they not only share wonderful food, but they are given the opportunity to connect, commune, reminisce and to draw strength from one another," said Nancy. Over the years, many families have recounted experiencing their most meaningful holiday moments together over a meal at the Hospice Home.

Nancy is now retired, but the holiday meal tradition lives on thanks to the efforts of Hinds Hospice CEO Amy Tobin, and in part, to a local couple with strong ties to the Hospice Home. Amy had the drive to continue the tradition, and "Marie" and her husband "David" (who prefer that their real names not be used) found a unique way to fund the meals for future holidays. "We love Hinds Hospice, and the holiday meals are a magnificent tradition. It is important to us that the program continues," said Marie. Thanks to their incredible generosity, the meals are entirely funded, and families will continue to find comfort. The legacy that David and Marie are building for the Hinds Hospice Home will live on long after they are gone as well. Amy Tobin says "We can't thank this family enough, and we salute and thank them for the difference they are making."



**Amy Tobin**

You too may be able to make an enduring difference at Hinds Hospice. If you would like to learn more about how David and Marie created a lasting legacy, see the box on the left, or call Lynne Pietz, Executive Director, Development at Hinds Hospice at (559) 317-6024.

Thank you to everyone who made last year so special. Our volunteers who gave so much of their time and love, everyone who came to our events and supported our mission with such enthusiasm, those who bought a record number of Granville Home of Hope tickets, those who donated and shopped at our thrift stores, and so, so many who gave precious gifts in memory of their loved ones. Thank you one, and all.



**Amy Tobin,**  
**Hinds Hospice CEO**



**Scott Shimamoto,**  
**Board Chair**

As Hinds Hospice seeks a new CEO, and we both transition out of our rolls in 2018, we offer a joint “state of the agency” message with the FY 2017 annual report. Volunteer

and executive leadership are working together to protect the Hinds Hospice mission and core values during this important time of transition. More people than ever need hospice as the population ages. We are honored that so many families select Hinds Hospice from as many as 15 local competitors. To meet this growing need, we are pursuing a strategic goal to expand access, recruiting new nurses to serve adults and children each day in Fresno, Madera & Merced Counties. Expansion of our teams has allowed us to care for up to 270 patients in a single day – an all-time high for our agency without compromising our quality of care. In addition, we share news of other exciting ways in which we are “expanding access” for communities we serve:

- In response to the growing need for hospice care, we have completed a feasibility study for expanding our inpatient care beyond our current six-bed capacity. Our board will discuss expansion opportunities in the coming months.
- The waiting list for our Hinds Kids pediatric concurrent care program is shrinking! Generous support by the Fansler Foundation has enabled expansion of our pediatric team, supporting care for 30-35 chronically ill children each day with capacity to care for up to 40. We are still the only hospice in our region regularly serving chronically ill children.
- Our Intake Department is strengthening our admissions process, increasing our responsiveness. New patients are typically admitted within 24 hours.
- We are starting a pilot program of at-home adult palliative (comfort) care for a small group of chronically ill patients through a new partnership with Healthnet, an insurance provider. In the future, we hope to expand this new service pathway to others, bringing “hospice-like” care to those receiving curative treatments.

Finally, we share our annual listing of donors with deep gratitude to everyone that supports our mission with priceless gifts of time, talent and treasure. Our appreciation does not just extend to those that make monetary gifts. We are constantly amazed at the 350+ humble heroes, including our Board, that work tirelessly in almost every area of our operations as volunteers. To everyone who has made a difference – not just our volunteers - we offer Nancy Hinds’ simple words of gratitude: “We cannot do what we do without you.” Thank you, Amy and Scott.



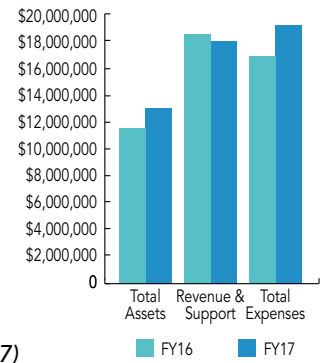
**Dr. Sidhu**

Medical Director Tegest Hailu, MD. is proud to welcome Dr. Parminder Sidhu to the Hinds Hospice physician team. Dr. Sidhu manages palliative care for Mercy Medical Center and now also oversees Hinds Hospice’s outpatient hospice care in Merced for 30-35 patients each day. We expect to be serving up to 40 patients per day very soon. This is a new high for this satellite service.

## Statement of Financial Position For Fiscal Year 2017

(October 1, 2016-September 30, 2017)

Total Current Assets	\$3,499,363
Property and Equipment, Net	\$4,677,140
Investment Securities	\$4,203,826
Other Assets	\$703,642
<b>Total Assets</b>	<b>13,083,971</b>
Current Liabilities	\$1,788,557
Long-Term Capital Lease Obligations	\$41,581
Unrestricted Net Assets	\$8,294,971
Temporarily Restricted Net Assets	\$1,199,188
Mortgage Payable	\$1,759,674
<b>Total Liabilities and Net Assets</b>	<b>\$11,810,343</b>



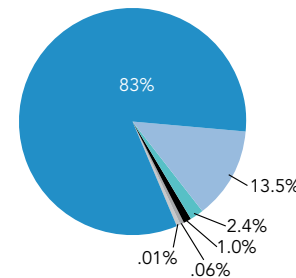
## Revenue, Support and Expenses For Fiscal Year 2017

(October 1, 2016-September 30, 2017)

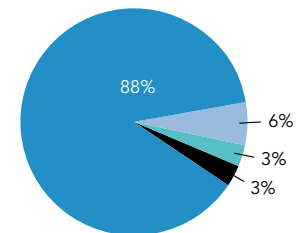
<b>Revenue and Support</b>	<b>18,727,445</b>
Patient Revenues Net (Medicare, etc.)	83%
Donations and Memorials	13.5%
Investment Income	2.4%
Rental Income	1.0%
Other Operating Revenue	.06%
Thrift Store Revenue	.01%

<b>Expenses</b>	<b>17,531,307</b>
Patient Care	88%
General and Administration	6%
Fundraising	3%
HCPI	3%

REVENUE AND SUPPORT



EXPENSES



Number of Patients Served	1,213
Days of Patient Care	85,144
Charity Care	\$48,774

Hinds Hospice is a 501 (c) (3) charitable organization and operates on partial reimbursement from private health plans, and relies heavily on donations from its communities served and its Thrift Stores to meet existing needs. Hinds Hospice complies with applicable federal civil rights laws and does not discriminate on the basis of race, color, national origin, age, disability or sex.

# *Our heartfelt thanks* for our generous donors of \$1,000 or more during our 2017 Fiscal Year (October 1, 2016-September 30, 2017)

## **Business/Foundation Support**

Adeline E Ritchie Charitable Trust  
Aetna Foundation Inc.  
American Ambulance  
American Endowment Foundation  
Andrew Gomez Dream Foundation  
AT&T Employee Giving Campaign  
Baker Manock & Jensen PC  
Briscoe Family Foundation  
Buggy Shower Car Wash, Inc.  
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Central California Faculty Medical Group  
Central California Women's Conference  
Central Valley Community Foundation  
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Fresno Valves & Castings Inc  
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Mary Margaret Sullivan Foundation  
Miramonte Sanitation, Inc.  
Neptune Society of Central California  
New Hope Community Church of Clovis  
Noble Credit Union  
North Fresno Rotary Club  
PG&E Corporation Foundation  
PG&E Employee Giving  
Phi Beta Psi Sorority, Delta Zeta Chapter  
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Sequoia Brewing Company  
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The Niner Foundation  
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United Way California Capital Region  
United Way of Fresno and Madera Counties  
Valley Children's Healthcare  
Valley Iron, Inc.  
Wayne H Towne Family Foundation  
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Whitehurst Sullivan Burns & Blair Chapel  
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**BECAUSE OF YOU**

**Hinds Hospice**

**is making a difference in our Central Valley**

**Hinds Hospice Fresno/Madera**  
 2490 West Shaw Avenue #101  
 Fresno, CA 93711  
 Main: (559) 226-5683  
 Intake and Referral: (559) 317-6010

**Hinds Hospice Merced**  
 410 West Main Street  
 Merced, CA 95340  
 Main: (209) 383-3123  
 Intake and Referral: (559) 317-6010  
[www.hindshospice.org](http://www.hindshospice.org)

**SINCE 1981** *Hinds Hospice*  
*Honoring the Journey*

2490 West Shaw Avenue, Suite 101  
 Fresno, California 93711

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# Volunteer Thank You Dinner

**APRIL 16, 2018**



Thank You Volunteers!



Nancy Hinds and Myrna Stone



Jackie Taggart, Nancy Bienville  
 and Nicki Tempesta



Matt Mazzei and Kathi O'Rourke



Gladys Martinez and Tina Jack



Dianne Bane and Gail Jamison



Genevieve Hopkins and  
 Robert Simmons



Sonia Regalado, Linda Gruver,  
 Susan Haskell and Jane Hidy

See more photos at [www.hindshospice.org](http://www.hindshospice.org)