



## Giving Thanks to Our Friends

As the holiday season approaches, we pause to honor those who made our mission possible last year. Thank you to all who helped to protect and sustain these essential services. You are the reason we can do what we do.

--Amy Tobin, RN, CEO

In 1981 Nancy Hinds began caring for patients, their families, and their loved ones in her home. Today I am proud to report that just over 35 years later Nancy's sacred mission, her vision for care, and her culture of service are still the foundation for our work. Nancy always said "expect a miracle" and our team of compassionate, skilled, and dedicated professionals deliver those miracles every day. The service our team provides is extraordinary, regardless of the patient's ability to pay for the services they need.



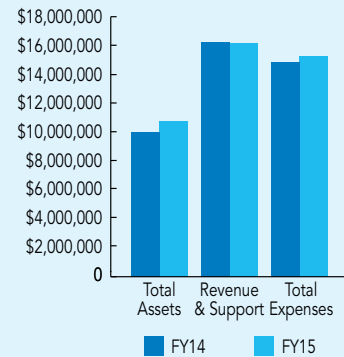
We have had challenges over the years like regulatory requirements, reimbursement limitations from private insurance and Medicare, and the constantly increasing cost of operation. Programs that are integral components of our culture like Angel Babies, The Center for Grief and Healing, and Pediatric Hospice benefits for children do not receive adequate reimbursement to support their work. Fortunately, together we are succeeding! Through your generosity and diligent stewardship of our funds we are currently in solid financial condition. Our friends and donors like you are critical to the continued sustainability of our organization and you make it possible for us to continue our work – THANK YOU FOR YOUR SUPPORT, both in the past and in the future.

We have significant goals in place as we plan for our future growth and we are looking forward to our next 35 years. That said, we promise Nancy's mission will continue to be the cornerstone of Hinds Hospice. Thanks again for all you do to ensure Hinds Hospice is the premier Hospice organization in our community.

Rodney E. Thornton [Rod] CLU®, ChFC®, RICP®, AEP®  
Immediate Past Board Chair

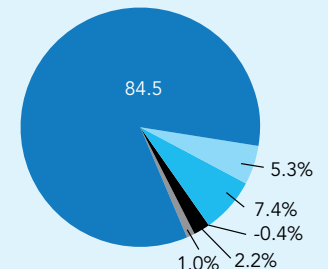
## Statement of Financial Position For Fiscal Year 2015 (October 1, 2014- September 30, 2015)

|   |                     |
|---|---------------------|
| Total Current Assets                    | \$3,207,866         |
| Property and Equipment, Net             | \$4,469,289         |
| Investment Securities                   | \$3,062,655         |
| Other Assets                            | \$84,754            |
| <b>Total Assets</b>                     | <b>\$10,824,564</b> |
| Current Liabilities                     | \$1,753,464         |
| Long-Term Capital Lease Obligations     | \$3,634             |
| Unrestricted Net Assets                 | \$5,798,257         |
| Temporarily Restricted Net Assets       | \$1,154,536         |
| Mortgage Payable                        | \$2,114,673         |
| <b>Total Liabilities and Net Assets</b> | <b>\$10,824,564</b> |

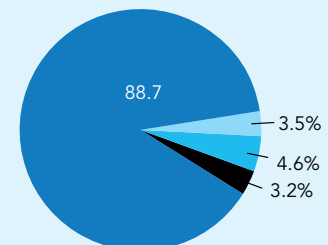


## Revenue, Support and Expenses For Fiscal Year 2015 (October 1, 2014- September 30, 2015)

|                                       |                   |
|---------------------------------------|-------------------|
| <b>Revenue and Support</b>            | <b>15,930,775</b> |
| Patient Revenues Net (Medicare, etc.) | 84.5%             |
| Donations and Memorials               | 5.3%              |
| Fundraising                           | 7.4%              |
| Investment Income                     | -0.4%             |
| Rental Income                         | 2.2%              |
| Thrift Store Revenue                  | 1.0%              |



|                            |                   |
|----------------------------|-------------------|
| <b>Expenses</b>            | <b>14,984,335</b> |
| Patient Care               | 88.7%             |
| General and Administration | 3.5%              |
| Fundraising                | 4.6%              |
| HCPI                       | 3.2%              |



|   |             |
|---|-------------|
| Number of Patients Served               | 1,299       |
| Days of Patient Care                    | 73,816      |
| Miles driven in support of patient care | 937,973     |
| Charity Care                            | \$54,008    |
| Unreimbursed Care                       | \$1,345,835 |

Hinds Hospice is a 501 (c) (3) charitable organization and operates on partial reimbursement from private health plans, and relies heavily on donations from its communities served and its thrift stores to meet existing needs.

# *Our heartfelt thanks* for our generous donors of \$1,000 or more during our 2015 Fiscal Year (October 1, 2014-September 30, 2015)

Adeline Ritchie Charitable Trust  
Administrative Trust of Lily Lung  
Aetna Foundation Inc  
Alliant Insurance Services  
AT&T Employee Giving Campaign  
Atherton Lane Advisers LLC  
Automated Office Systems  
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Thomas R. Baker Trust  
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Bennett Family Foundation Fund  
Bennett Frost Personnel Services  
B-K Lighting Inc  
Borba Agribusiness Services  
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CalWest Rain  
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Candlelight Guild  
Central California Women's Conference  
Central Valley Community Foundation  
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Bill and Kathleen Coit  
Coit Family Foundation  
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Nancy Escobedo  
Eye-Q Vision Care  
F & T Farms  
Fashion Furniture  
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Fowler Packing Company  
Wilda Frasher  
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Fresno Area Construction Team  
Fresno County Cabrillo Civic Club #10  
Fresno Livestock Commission LLC  
Fresno Memorial Gardens  
Fresno Valves & Castings Inc

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Dr. & Mrs. William G. Grabe  
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Griffith Family Foundation  
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Hughes Communications  
William A. Hutchins  
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Kaiser Permanente  
Kaiser Permanente Community Giving  
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The Law Offices of Philip M Flanigan  
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Dr. Stanley F. Norsworthy  
North Fresno Lions Club  
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Oakhurst Sierra Sunrise Rotary Club  
George and Eden O'Connell  
Ken and Lorraine Olszowy  
Ron and Kathi O'Rourke  
Jane and James Parsons  
The Party  
Larry and Jean Patten

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Leon S. Peters Foundation  
Susan Peters  
PG&E Corporation Foundation  
Phi Beta Psi Sorority, Delta Zeta Chapter  
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Pikalok Farming  
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A. Thomas  
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Lorene Rau  
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Save Mart Supermarkets  
Jeff and Sharolyn Schmiederer  
Fred E. Schreiber  
Selma High School Dugout Club  
Alan and Kathleen Shows  
Sierra Pacific Surgery Center LLC  
Smittcamp Family Foundation  
Sandra Snyder  
Helen C. Snyder Trust  
Steve and Susan Sommer  
Dan Souza Family Fund  
Richard and Karen Spencer  
Spencer Enterprises  
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Stamoules Produce Co Inc  
Ray and Mary Lou Steele  
Elena Stefanopoulos  
Dionysos Stefanopoulos  
Pagona Stefanopoulos  
Chris Stefanopoulos  
Spero and Lauren Stefanopoulos  
Stellar Distributing, Inc  
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Don and Betty Stewart  
Stratford Evans Merced Funeral Home  
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Summit Surgical  
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Valley Affiliate  
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Bradley C. Towers  
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UBS Financial Services Inc  
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Workplace Campaign  
United Way California Capital Region  
United Way of Fresno County  
United Way of Merced County  
Theresa Urrutia  
Susan Vail

Valley Children's Hospital  
Grace Vernava  
Mary Jo Vernava  
Major and Mrs. G. Vilorio  
Barbara Wainwright  
Melba M. Walker  
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Jim and Terri Walls  
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Richard and Diane Watters  
Westamerica Bank  
Whitehurst Sullivan Burns & Blair Chapel  
William Wilder  
Lisa and Mark Will  
John L. Woolf  
Woolf Farming and Processing  
Loretta Wroble  
Joseph Yraceburu  
The Zenith

## STATS AT A GLANCE:

**Bereavement letters sent to hospice families and others in the community: 19,152**

**Children who participated in Circle of Friends: 41**

**People who participated in Center for Grief and Healing support groups: 158**

**Pediatric patients served: 32**

**Angel Babies families served: 396**

## SAVE THE DATE:

**12/1/16**

**Merced Lights of Love**  
6:30pm across from the VFW Hall, corner of 5th and Broadway, Atwater

**12/8/16**

**Fresno Lights of Love**  
6:30pm at The Shops at River Park, 71 E Via La Plata, Fresno

*For more information on any of these events, please call the Development Department at 559-320-0308.*



October 2016

Hinds Hospice complies with all Federal Civil Rights laws and does not discriminate on the basis of race, color, national origin, age, disability, or sex.

